

Mitsubishi Polyester Film GmbH · Postfach 3365 · 65023 Wiesbaden/Deutschland

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PRICE INCREASE FOR HOSTAPHAN® DELIVERIES FROM MARCH 1ST, 2018.

Mitsubishi Polyester Film GmbH will increase prices of all Hostaphan® polyester film grades for deliveries from March 1st, 2018 by **Euro 0.20/kg**.

We need to take this step due to increasing cost and margin pressures. As a leading PET film producer in Europe, we intend to remain your partner of choice for innovative and high quality PET film products. We want to continue with our long term investment plan, both in our European production plant and in the development of innovative film solutions.

However in order to do this a margin improvement is required.

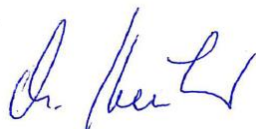
Your account manager will be in contact in the next few days to discuss the situation with you.

Thank you for your understanding, we value our relationship with your company and we hope to remain a strong partner in the future.

Best regards,

mitsubishi POLYESTER FILM GMBH

Michael Kreuter
Sales & Marketing Director
Consumer Films



Marc Klinger
Sales & Marketing Director
Industrial Films

